

North Ark MSP Partner Overview

How North Ark works alongside your existing MSP

LM-16 | Consult | Referral partner

One-page overview for MSP referral partners - migration sprints, security assessments, and AI production launches without replacing BAU support.

Partner model

North Ark delivers project sprints; your MSP keeps BAU support

Fixed-price Fast Close SKUs: Citrix->AVD, E8 QuickScan, App Security Audit

Brisbane onsite for cutovers; Australia-wide remote delivery

Co-branded customer reporting available on request

Referral introduction: hello@northark.ai

When to refer

Citrix renewal in 90 days and customer needs a migration plan

Customer security questionnaire or insurer asking for E8 / M365 baseline

AI-built app stuck in demo mode before real customers

Manual workflows costing hours weekly across CRM, email, and spreadsheets

Need expert review? Book a free discovery call at northark.ai/book